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**Anil Menghrajani**  
**Assistant Vice President**  
**Tata Business Excellence Group**



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Anil Menghrajani's work experience spans diverse industries viz. consumer durables, financial services, information technology, business consulting and telecommunications; and diverse functions like sales, after sales service, finance, strategy, credit lending, JV negotiations, IT and business intelligence.

Prior to joining TBExG, Anil was CIO and Head Business Intelligence in Avaya GlobalConnect Ltd. (formerly Tata Telecom Ltd., which was a JV between the Tata Group and Avaya Inc). With more than 35 years of experience, he has had stints with companies viz. Voltas (6 years), Gujarat Lease Financing (6 years) and Tata Consultancy Services (7 years).

His key focus areas include horizontals like strategy development, balanced scorecard, customer relationship management, risk management and competitive intelligence having conducted multiple engagements for different Tata companies in these areas. Additionally, his current focus is working with different Tata companies on their journey towards data-driven excellence. Anil has conducted several workshops for top and middle management teams from different Tata companies on varied aspects. As part of his job, he has also been involved in assessing 25+ Tata companies based on the Tata Business Excellence Model.

[amenghrajani@tata.com](mailto:amenghrajani@tata.com)